

Randolph Sheppard

March 3, 2017

FRANK GAFFNEY: I am going to call the meeting to order. Before we go to roll call the first business is I would like to make a statement. Every meeting I bring my copy of the BEP and the tag manual just in case of any questions. In the future I will no longer carry it. If the upper echelon of the SLA can change their rules as they go along then I don't need to bring it. Not the lower, the upper. Then we have roll call.

EMMA PALMER: Emma Palmer, Shreveport.

JANICE FOSTER: Janice Foster, Baton Rouge.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

FRANK GAFFNEY: Next thing is welcome by Frank. I welcome everyone to the meeting. Next thing is opening remarks by Steve.

STEVE DEBRUHL: Good morning everyone. Welcome here. We have a full, I'm not sure if we're upper echelon or lower, but we have LRS staff here. The director Mark Martin from LRS. Let me introduce Kevin Monk the director of blind services. Michelle Duncan RSMA. The lovely Shawntay Carter. We have a new employee Shavon. Hired as RSMA. She comes from Seattle Washington starting her second

month. At this point I want to defer to Mr. Martin.

MARK MARTIN: Welcome to LRS and the Randolph Sheppard program. I wanted to take just one second so I can provide clarification on one topic and that is Fort Polk. No one from the SLA will remark or make any comments regarding Fort Polk. That process is currently underway so I just wanted to let everybody know from the beginning of the meeting we weren't going to discuss that. It's a beautiful day and I'm ready to get going.

STEVE DEBRUHL: One other remark I would like to congratulate Lynsey on the birth of her 3rd child. She will be recording our conversations. She's been around, but it wouldn't hurt to identify yourself and speak loudly. Also realize everything you say is going to be recorded and read back to you at a later day. I found that out recently. With that I will pass it off to Frank.

FRANK GAFFNEY: Introduction of guests. LWC already did.
Introduction of guests.

PAM GAFFNEY: Pam Gaffney, Shreveport.

GLEND A LEJEUNE: Glenda LeJeune, Baton Rouge.

JOELLEN: Joellen, Fort Polk.

TANISHA LOPEZ: Tanisha Lopez, Randolph Sheppard manager for ABL Lafayette.

LYNN BLANCHARD: Big daddy Blanchard.

FRANK GAFFNEY: Review of agenda. Has everybody had a

chance to look over the agenda? Approval of minutes. I don't know if anybody got the minutes. I read them several times. Basically it's word for word of the meeting so all that should be right.

LEE FRAZIER: Approve the minutes as documented.

SHELLY LEJEUNE: I second that.

FRANK GAFFNEY: Any oppose? Motion carried. Moving on to old business. I take these as I am going through minutes listening to them so I have to tell my wife make like one word comments cause I can't keep going back through it. The first thing under old business was golf carts. This was Shelly.

SHELLY LEJEUNE: I wanted to know if you got, if the agency got any response for people sending you proof that they have insurance on their personal golf carts cause it cannot be allowed to be on the general liability.

STEVE DEBRUHL: I spoke to all the golf cart owners we had and there's not that many. Most of them either have a homeowner's policy that could cover to the boundary, but most of the gentleman have vehicles. It's three guys and it's under auto insurance. There is one individual who drives it back and forth to his location and around the location. He's trying to get insurance, but he hasn't as of yet. He doesn't have an automobile so there's no policy to attach it to and he can't get a policy just for

that apparently.

SHELLY LEJEUNE: Just as long as it's not on the general liability that everybody pays.

STEVE DEBRUHL: Well he is. If he gets in a wreck on his golf cart it would be covered.

SHELLY LEJEUNE: How soon would that person be taken off cause it has to come off?

STEVE DEBRUHL: I don't think he has it specifically on the policy. If he gets in a wreck and there's a claim made they would pay the claim. I think the way Frank described it if it is a minor incident, a minor increase. If it's a major incident it would cover it, but probably jack the rates on the policy.

FRANK GAFFNEY: Basically it comes down to it's not the state's policy. The way it was explained to me if it was a minor accident, just minor everything they would take care of it. But if it was anything major on it then it would affect all managers cause it would either be canceled or the policy would go up. I think the next part of Shelly's question was what Steve's deal was, not Steve, but Kevin, on what the state's policy was on driving golf carts on state property.

KEVIN MONK: I have requested guidance from legal on that as far as what the overall position of the state, various agencies, and/or the state as a whole is on golf carts

whether it has to be a licensed driver that operates the cart on state premises or so on and so forth. So I'm trying to get further guidance on that.

FRANK GAFFNEY: Any questions?

STEVE DEBRUHL: I would say when it comes to proof of insurance a lot of people have vehicles in here that they drive, have people drive them to their location. So if I ask for proof of insurance on a golf cart maybe we should ask everyone for proof of insurance on their automobile.

FRANK GAFFNEY: I think we're dealing with the use of it on state property.

STEVE DEBRUHL: You go to state property when you do your machines. I'm assuming you have auto insurance. Should I make you show me your insurance before I let you drive. Same with every manager that drives around. There is that one instance with a golf cart. We're talking about Sam Hide. He drives on the levy, down the levy to the back of the building. He does drive it around. If you want to tell him he can't drive it anymore you can vote for that.

SHELLY LEJEUNE: We're not telling him he can't drive it, he needs to have his own insurance.

STEVE DEBRUHL: According to him it's not available.

GLENDIA LEJEUNE: He doesn't have a homeowner's?

STEVE DEBRUHL: It only covers on the property. Driving down the street.

GLEND A LEJEUNE: Seems like I knew somebody with the same thing. Maybe like motorcycle insurance. He probably could look under that maybe.

STEVE DEBRUHL: I'll check with him.

FRANK GAFFNEY: This is apples and oranges, but if you go walk your dog and your dog bites somebody your homeowner's covers it.

STEVE DEBRUHL: I guess if his golf cart hit somebody.

Like Terry's case he has everything covered under his car.

FRANK GAFFNEY: Basically we will table that for now till more research. We'll get an answer from Steve or Kevin.

STEVE DEBRUHL: I know he has been trying.

FRANK GAFFNEY: I think the main one on this the question about the state property what their policy was. Moving on, debit collection which is Shelly again.

SHELLY LEJEUNE: A question on that Kevin, Steve, whoever. How is things proceeding with that? Has the letters gone out, has people been turning money back in?

STEVE DEBRUHL: Yes and no. In one case we do have a manager who's made substantial payments and continues to make monthly payments. A few other managers owe us bigger money. They're in arbitration, pending. Hopefully that's resolved. We had talked before about having the attorney general go after these people. I don't know if that's a can of worms we want to open up. You go after one you

have to go after everybody. We have people that owe us money from years past that no longer have the means to pay it.

KEVIN MONK: Our question in regards to having the attorney general go after them is if we are successful with that, let's say we go after them we get 20,000 dollars do we actually benefit from that 20,000 dollars or does it benefit the Office of State Debit Collection which is what I'm told happens. Part of the means of funding for that office is the revenue they collect. So I don't know it really benefits the program. Now that being said, if you go after a few people and you're successful then it sends a very strong message and the program might start getting revenue back.

SHELLY LEJEUNE: Me, myself I was under the understanding the money collected would go back to our agency.

STEVE DEBRUHL: A percentage would go to them and as far as our agency some of that money would go to the feds, right Kevin.

KEVIN MONK: I'm assuming that's how it would have to be that it would go back into the federal allotment verses the state allotment in the percentages that we took them out.

SHELLY LEJEUNE: Did y'all approach the attorney general yet or not?

KEVIN MONK: I have asked for some inside information from the fiscal department and that's what I'm told in regards to that. So we are moving forward in regards to that. I will admit it's a progress, but it is a slow progress toward the debit collection. But in the meantime we have gotten some fairly substantial payments.

FRANK GAFFNEY: My question would be they start collecting them like you said it goes mostly to them not to us, but would that not show we're doing our part towards the budget. As we know we had a withdrawal from our trust fund. This would be putting more back in to show that we are trying to be involved also.

KEVIN MONK: Absolutely Frank. I do think there is some benefit possibly all the way around in this deal. Even if you go to the attorney general and the first few payments that they collect most of it does go to them I think it sends a strong message to people that owe us that we will go after them and I think the program will ultimately benefit.

GLEND A LEJEUNE: Do you know the percentage they would take?

STEVE DEBRUHL: They told me it was 25 percent.

GLEND A LEJEUNE: Twenty-five percent of 20,000 is a good bit.

STEVE DEBRUHL: Twenty thousand was a hypothetical number.

Five hundred bucks from somebody or a thousand dollars that would be great.

LEE FRAZIER: We had discussed this percentage several meetings ago and it was anywhere between 15 to 25 percent and we alleged that we're not getting anything at that point and anything we could get would benefit the program.

GLEND A LEJEUNE: Do you know the total debit for people owing money? Do y'all know a roundabout figure of the debit Kevin?

KEVIN MONK: It was a good bit, I don't remember the number.

FRANK GAFFNEY: I can add up 200,000.

STEVE DEBRUHL: It's not like anybody is taking this money and sitting on it. We try to get what we can. The other issue up front we have to be more stringent when we do our inventory and set up a kind of payment plan. It is set up for us to lose. We give them 6,000 dollars worth of inventory and they run it all out and they deciding they don't want to be in the program anymore and they're at home and there's nothing you can do about it.

LEE FRAZIER: In general I feel personally some of these vendors are taking advantage of the blind organization and the finances involved and so in dealing with them whatever we decide to do is going to send a message to the rest of them to tighten up and be more business minded.

FRANK GAFFNEY: My opinion is if we don't get a dime eventually people will start making payments to us and maybe even quit owing. But in the meantime it shows we are doing our part. Not just trying to say we're sitting back here grabbing money. That we are doing our part on it.

Now at one time we discussed too, and I believe Steve it was turned over to lawyers, they were questioned about the stipend money when you owed money I believe that's probably still with the lawyers.

KEVIN MONK: We had some issues with that here a while back. Initially we were holding the funds and then we had a request from an informal review and I had gotten legal advice and so on and so forth and kind of come out with a different spin on things. If we want to revisit that we can possibly do that and take a look and see if we can hold the stipend based on debt owed to the agency.

STEVE DEBRUHL: Most people that owe us money are no longer applicable for a stipend because they no longer have their stand. There is that window when they left, Scott McGee for example, we had to pay him his last stipend even though he owes us many multiples of that amount. I think that should be something.

SHELLY LEJEUNE: I would like to make a motion so we can do what Kevin said to relook at holding back stipend money.

LEE FRAZIER: I second the motion.

FRANK GAFFNEY: Discussion. Would you like to put that in a request for response.

SHELLY LEJEUNE: How about a written request for response.

EMMA PALMER: I thought at one point they were saying since the stipend was for your insurance that we couldn't do that.

KEVIN MONK: That was the spin on things. That was the issue and that was several years ago whenever we first started doing the stipends. And we can possibly take another look at it and see how that's going to play out. The answer could come back the same or it could change. I don't know.

SHELLY LEJEUNE: But remember we have to sign a waiver on the stipend meaning we can go below it in one day.

STEVE DEBRUHL: The money you get this last stipend was to buy insurance for the upcoming year.

FRANK GAFFNEY: It's for the upcoming year.

STEVE DEBRUHL: Technically everybody in this room owes money unless they paid off their inventory.

FRANK GAFFNEY: What Kevin was saying about the money with the insurance I know who that was involved with and that same person is still getting his stipends and you know how long ago that was and he still owes money.

LEE FRAZIER: My comments Mr. Chairman is everything up to

today is history. We either learn by it or repeat it and I am for going forward with taking care of the business.

FRANK GAFFNEY: We had a motion made by Shelly for a written request. Seconded by Lee.

STEVE DEBRUHL: What is the actual request?

FRANK GAFFNEY: To reinvestigate, the same thing Kevin said he was going to do.

STEVE DEBRUHL: To not pay a stipend to somebody who owes.

FRANK GAFFNEY: To check if we can do that.

STEVE DEBRUHL: And they don't have an active stand. If you have an active stand and you owe money you don't have to pay it back.

FRANK GAFFNEY: This is from past locations and they move to another location. And then we even have them that move from this location to this location to this location and still owe from their first location.

MARK MARTIN: I have a question. For my staff really, but once you have not used your license or hadn't had a stand for five years then you're no longer eligible to get a stand and/or go back through the training. Is that correct?

FRANK GAFFNEY: With exceptions.

MARK MARTIN: Noted. So therefore the individuals, all the individuals that get the stipend either have been in the stand in the last five years or currently in a stand.

STEVE DEBRUHL: Currently in the stand or retired. They don't have a stand they don't get a stipend.

SHELLY LEJEUNE: Don't they have to be in the program for 20 years?

FRANK GAFFNEY: Retired.

STEVE DEBRUHL: A new person has a stand like I say if an individual left that stand you don't owe money until you leave the stand. Say you had 5,000 dollars worth of inventory you leave the stand you left 2,000 bucks you owe us 3,000 dollars. There's a few out there. So you're saying those individuals we don't want to pay the 2,500 dollars.

FRANK GAFFNEY: Basically. You moved in a stand and you got 15,000 worth of inventory like you said you don't owe it till you leave so it doesn't affect it at all until you leave your location. And then what it's supposed to be when you transfer locations you have six months to pay off that debit and if you don't then you go on probation and if you don't turn off if you go on probation again after the second time then you can be removed. And also on that the stipend you had to been in at your location for one year. Not licensed, but at your location for one year before you're eligible to apply for the stipend.

SHELLY LEJEUNE: That's for new manager.

FRANK GAFFNEY: Right. Once you get past the year in a

location then your seniority counts so if you move to another location you don't have to start all over again.

MARK MARTIN: Why wouldn't we want those individuals, those entrepreneurs that own that business to start paying back inventory like annually or something.

FRANK GAFFNEY: We've suggested that many times.

MARK MARTIN: Then you owe nothing. Is that not feasible?

KEVIN MONK: It's a possibility and some states do it based on the revenue you pay a percentage back every month or whatever interval you come up with. So theoretically if somebody has been in the location for 5 years, 10 years then they get a check when they leave. It's not a question do I owe you or you owe me it's a question we pay them when they leave.

MARK MARTIN: What do you think about that?

STEVE DEBRUHL: We've talked about it multiple times. I think it's a way to eliminate the risk. Did inventory on a manager, didn't take long cause there wasn't much to count. This individual, I don't know if she has the ability to repay. She was there for a year. We could have got even a hundred bucks a month or whatever. But again, we want you guys to succeed.

FRANK GAFFNEY: You don't want it to be unreasonable. Within reason.

STEVE DEBRUHL: But at the same time if you're getting

2,500 bucks a year maybe you could pay 50 dollars a month.
That's only 600 dollars knowing you're going to get 2,500.

SHELLY LEJEUNE: We want the program to succeed.

MARK MARTIN: Exactly. I think you know there is always unintended consequences of anything and as we brainstorm I think what a nightmare that would be because we have no staff to manage a monthly thing. So I'm learning still. I've been six years now as director and anyway we can make the program better I'm about it.

FRANK GAFFNEY: Just right in this room there's those of us that owe nothing and pay for our own insurance. Going there made a payment recently to bring his down. And then we have other managers in here when like a freezer goes out instead of putting for reimbursement they have that taken off their existing inventory so it brings it down. Anyway you look at it you can't lose because whenever you leave what's there they are going to write you a check for it.

SHELLY LEJEUNE: Check to see if any more committee members came in?

FRANK GAFFNEY: Has Don come in here?

DON: Yes.

FRANK GAFFNEY: Earl?

EARL HEBERT: Yes.

FRANK GAFFNEY: On that lowest motion any objections? All

in favor? Any opposed? That's carried. The next thing is federal prisons, Steve.

STEVE DEBRUHL: I guess y'all referencing the pilot prison we went to before. Kind of status quo. We are getting commission from them. Now that we have some new employees, some new help here try to focus on that situation. Kevin and I were talking about it when we make a Fort Polk run go there next time. Basically talking about have these people take over the location from these people and not paying any commission. It's going to require a little strategy to make that happen, but we will work on it.

MARK MARTIN: I wanted to mention something about it because that federal prison I went there with Kevin and Steve. It's no place I ever want to go again. So we go in there and they're on complete lock down and so the lady is going to show us the vending machines and stuff she, puts this vest on. I said now wait a minute, I need a 2X maybe a 3X. They don't have one for me. Why are you putting one on. And I said nobody's got guns here, what's the deal. She said no it's for stabbings. That place is famous and they're in lock down all the time because they stab the staff. Good luck. I told Steve I'm going to be rolling up on them and go in there and get that vending. They had some awesome vending and these are in the areas

where the visitors get to go. There's ice cream and all kind of stuff. It's a nice thing.

FRANK GAFFNEY: We're one of the few states that do not have federal prison. And these other states make big money from those federal prisons.

MARK MARTIN: I was also contacted a couple weeks ago by Pollock concerning Vocational Rehabilitation. So it would be a nice thing to have two ends working together with the prisons and we'll try to continue that effort. I need y'all to buy me a vest.

FRANK GAFFNEY: That's the update on there. I ask for an update every meeting basically. The next thing constitution and bylaws which has been on there for the last five years. Ever since Mark signed a letter agreeing with it, but every time we ask it's well we got to get with the attorneys to see if it has to be advertised. But nothing's happened. The constitution and bylaws where we eliminated the ex-officios with the majority vote. And it was supposed to be rewritten and passed out to all members of the Randolph Sheppard. It was agreed to. Like I said I still have the letter, but every time I ask it was check with the attorneys to see if it had to be advertised.

KEVIN MONK: I don't have an update. I will follow up on that this afternoon when I get back to the office. I apologize, I forgot about that. I will follow up this

afternoon as far as what we need to do to make it more official than it is. We agreed with you guys that's the way it should be.

MARK MARTIN: Are we talking about promulgating?

FRANK GAFFNEY: The bylaws can be changed at anytime with a majority vote to change anything in the constitution and bylaws. Which we did. Moving on. Time limit on resignation. That will be Kevin or Steve. Again, a reminder we voted resignation one month because two weeks was impossible because it takes a week just to advertise it and majority everyone agreed to change it so we need it written up and sent to each manager where they had to sign it they received it so they know the rule.

GLEND A LEJEUNE: Is there a consequence if they don't do that?

FRANK GAFFNEY: The state or the person. The person resigning unless it's some emergency situation then they would be desertion of location and you can't rebid for two years.

STEVE DEBRUHL: Is that going to be advertised or anything. You're saying send a letter and that's enough.

FRANK GAFFNEY: Yeah, they have to send you a written letter. Now I prefer, but I don't know, I prefer when the RSMA made their visits to each location they read it, it's not that long, to each manager and they sign their copy

and our copy. So it would be in their file they can't say they didn't know about it.

STEVE DEBRUHL: That sounds good.

FRANK GAFFNEY: That's my preference. Next thing is West Bank.

STEVE DEBRUHL: That's there then there's also the Harvey right below it. Somewhere it says merge. I think one in the same.

FRANK GAFFNEY: As I'm reading the minutes I have to real quickly say old business, new business.

STEVE DEBRUHL: Just to tell you what's happening in Delgado West Bank they have a food trailer they expect us to put in one location. Herb tried to run it for a bit and he decided he didn't want to do it anymore. Radell was trying to help us out and the AC kept freezing up, leaking on him. So eventually closed it down. They're talking about moving the trailer, they wanted us to move the trailer. Which we paid for electricity to hook it up, water to hook it up outside this building which they bought this new building it was a church to make a student center but it was away from the campus. So they're talking about moving back over to the middle of the campus. I told them we don't have an appetite to spend any money to move it. They said they'll move it. There's also two vending machines at that location. Whichever

manager decides, I think John said he wants to do it. But before John didn't want to do it but now he does. We talked about moving the storage building Candice had. Maybe stripping that trailer down. It has six deep fryers and all kind of equipment you don't really need. Maybe scale it down a little bit and do that. At the same time Harvey state office building we have about four good machines and like two real slow cook machines. We voted I think a little while ago to merge these two locations to put it out to bid. Right now Radell is still servicing the Harvey machines. We're holding off on putting out the bid, but that's what I wanted to find out what you wanted to do. Merge these two, put them out. The reason I don't go to federal prison because I spend my days dealing with Delgado. I give the people their monies worth. This is just another thing.

EMMA PALMER: With saying that how much money is this going to cost look at the expense we put on Delgado too.

STEVE DEBRUHL: Delgado is probably taking more money than any other program.

FRANK GAFFNEY: This is probably one of our lesser expenses because I believe the school is doing the most.

STEVE DEBRUHL: I told them we paid for it once we are not paying for it again.

FRANK GAFFNEY: According to John they are pouring the pad

for the old trailer and the new storage building. From what I understand they are supposed to hook up the electrical and the plumbing.

STEVE DEBRUHL: Yeah we're not going to spend any money doing it. If they want to do it and set it up we'll give it one more shot. I don't know that we need to merge with Harvey if we're going to have to set up there will be two machines over there that manager will get and have the snack bar.

FRANK GAFFNEY: Now John's not here yet, but I can tell you what he's going to want. He wants if he's going to be running it he needs Harvey with it until something else is put out later on for another bid that he's going to be running it to get started. Just bringing that out. In case later on well this is what I wanted. Well you weren't here, but it was put out. I think we can leave it alone for how it is right now. Until we have more information available we know how it's going to work with the trailer moved over or anything yet.

STEVE DEBRUHL: We do have an opportunity to take over all the vending machines on all the campus. We swapped them out with Delgado City Park. Sidney Collier another one that opened up under John's number. Radell is basically working it. We're going to talk about maybe later he wants to get rid of that one, Delgado Sidney Collier. And

Radell has Delgado Blare Street. I guess we have 6, 7 different locations. The only ones that really make money are on City Park. That's the mother ship. These are like smaller so you have to take care of these. Just like Scott before. John is deriving most of the income through that City Park location. In the case of Sidney Collier you got Radell running that for him. He wants to turn that over to Radell full time. I think with the West Bank campus and the Harvey building together you're close to having a real location. There's enough business between the two of them. If he wants to take Delgado, great. Otherwise I would leave Harvey alone. That would be my recommendation.

FRANK GAFFNEY: That will come up again later on under merger stuff so we have time to think on it. I think table it for now until we have more information. Any discussion?

STEVE DEBRUHL: Workforce update.

FRANK GAFFNEY: That's just every time in there just to see how that whatever you call it is doing in labor.

SHELLY LEJEUNE: How much more money are they making?

STEVE DEBRUHL: The kiosk. Pretty steady.

FRANK GAFFNEY: The so called cafeteria.

STEVE DEBRUHL: Michelle and I went over there and threw away some old cans the other day. It's kind of status

quo. We're getting about 800 dollars a month from the kiosk portion of it. I think total last month between all the machines and everything I believe it was close to a thousand bucks. There's an opportunity, it was set up to have a manager work there, but then we had the issue the manager didn't want to do it. We don't have any managers on the bench right now, but that could be an opportunity in the future to do like we originally thought about doing have somebody supplement that kiosk. Right now they're servicing it.

MARK MARTIN: There's so much, what's the word?

FRANK GAFFNEY: Theft.

MARK MARTIN: Thank you Mr. Chairman. Competitive competition, direct competition going on to where you know there is this van that pulls up out there and it goes all over. I found out where their main location is it's on Florida Boulevard and they sell 5 dollar plates and that includes the drink. And I went over there, Steve and I actually was it you and I, we didn't buy anything, but they will have a chicken, he will have a pork chop and green beans and roll and a coke for 5 bucks. That's hard to compete with right out there. They also have this thing that all state office buildings have it's called major menu. Y'all are aware of that? It's so different because like if you look at the Claiborne Building they

have meetings at the Claiborne Building every day in those rooms downstairs. I go there a lot. At LWC it's just the staff that's there and it's been reduced significantly. I don't know the total number of staff in those buildings now, but I can guarantee you it's been reduced significantly.

FRANK GAFFNEY: I think somewhere 350.

MARK MARTIN: I think less than that now. We will find out for you. If we could have someone come there start with 10 burgers or something have hamburgers at lunch, something different. I always would imagine my favorite meal is breakfast. And if you could have a breakfast, weigh it by the pound. You got sausage, biscuits, scrambled eggs and grits and throw it up on that thing. I bet you they would go down for that. I would be over there every morning with you. So I see some opportunity there. I would really love to be able to say in public that we have one of the best Randolph Sheppard locations right at our office.

FRANK GAFFNEY: You're there and dealing with the people. What is the situation now cause you know we gave them a letter because they were insisting on that cafeteria they were welcome to try a cafeteria, but we reserve the rights for our snack shops and vending machines.

MARK MARTIN: They haven't pushed anything. The

administration changed when the new governor came in, all those people changed. And they see it as status quo that the man comes with the thing and we got the vending down there. It was certainly appreciated by the people working night time because they would come tell me. Cause they had them running 24/7 up there for a while and they would say, tell me what they liked. And then we got the maintenance man hooked on what are those go drinks, five hour energy. I hate walking down here man. It could be more.

STEVE DEBRUHL: We've had other locations close so at least there is something going on to generate some revenue. It could be better. At least they have an option to get something to eat. I don't see any spike in demand down there. In the meantime it's status quo.

FRANK GAFFNEY: The opportunity would be there we could put a small snack shop in. They could be run easily without abundance of personnel.

STEVE DEBRUHL: That was the whole concept. Cedric wasn't making any money. He had to pay a cashier. This way he doesn't have to pay a cashier. Get a hot food display and tag them go through the kiosk. Theoretically that's what was going to happen, but it didn't happen. If somebody wants to give it a shot maybe we can try again at a future date. As it stands right now Joseph Davis is the only

manager trained that didn't have a stand. He got the new stand at Department of Agriculture. We do have one lady in New Orleans going to be doing on the job training. And that's about it for right now with Mark's challenges at LRS. We don't have a lot of money to go get anybody else. It's open, it's producing revenue. Most I can say for it right now.

EARL HEBERT: The Hail Boggs Building.

FRANK GAFFNEY: An update on how the lady is doing?

STEVE DEBRUHL: She's not doing good. We have Long Leaf took over the machines. Those are on 3rd party now. We get a commission. Green To Go is a lady who has a restaurant across the street. She's still trying to get a security clearance. She's been work wing GAS. She wants to get in and do a little paint and everything else, but you have to be accompanied by somebody who has a badge. She has been trying. I communicate with her via email. I will say this, Mica who used to work for us went to work over there in July. I just got something in the mail last month verifying his employment. He still hasn't got his badge. He works there every day. It's not easy to get access to this location. Seems harder than it should be. I talked to her, Gia is her name, she wants to do it. She says she has done everything she can. I did the inventory. All the equipment is looking good. It's just

empty right now, but that will happen.

FRANK GAFFNEY: Any discussion?

STEVE DEBRUHL: Long Leaf is doing a good job with the machines.

FRANK GAFFNEY: Next thing is FEMA.

STEVE DEBRUHL: One thing I was going to mention we used to have a snack bar down there which they shut us down. We took all the equipment out of that snack bar area and we had it refurbished, painted, new paneling, new footing and we're going to move all the vending machines that are scattered out in the lobby we're going to put those in there. Probably get some of these refurbished machines we had because we've been having issues. I check the vending machines every day I go out. Not even me, it's the people in the building. Mr. Steve, this machine took my quarter. I can't get out of the building without somebody harassing me about the vending machine. It's going to look a lot better. Just waiting on some hardware so he can keep his stuff locked up. They had an ATM machine that was really old so new place, new machine. I think he's going to reach out to Pepsi and get a machine. Try to upgrade his location as much as we can.

FRANK GAFFNEY: You want to tell Mark and Kevin about what we are doing on the refurb.

STEVE DEBRUHL: I think they know. I will tell everybody.

We have a bunch of machines in the warehouse. I think we had about 50 machines in the warehouse. Some of them are in better shape. We don't want any machines to go out and when you get them you have a problem. We have been having them refurbished by the Vending Center in Alabama.

Basically take them they check everything make sure it works. Hypothetically, we did have an issue. They paint them and remove the florescent and put an LED light package and each one now has a credit card reader on it. Michelle when we moved John in got machines, all the credit card readers, called up and activated the cards. It's like getting a new machine. It's costing about a thousand bucks a machine to do all that. The credit card reader is 300 bucks. Looks like a brand new machine.

DON: I think it's something y'all can check with the vending machine center. We had five machines came in supposed to be refurbished, three of them had to be worked on. I think they could do a little bit better job before saying they are complete.

STEVE DEBRUHL: We did have one issue, there was one that had electrical problems. Some of that could have been self inflicted.

MICHELLE DUNCAN: It was due to a wire crimp on the back. It could have got crimped on the way being moved. It was the power wire was crimped.

DON: Mine I had a bad coin mech in one of them. And I don't know maybe like the doors adjusting. The other one I had one that was not even working that we had to get Long Leaf, Wayne to come see about it.

FRANK GAFFNEY: Didn't you unwrap it yourself?

DON: No, it was unwrapped.

STEVE DEBRUHL: Can't win them all. They usually do a pretty good job. If you have another company that can do a better job. We don't have any obligation to those guys. They look good, I don't know if it worked good, definitely looked good.

MICHELLE DUNCAN: They do paint them, cleaning them, checking all the motors. I don't know if they check the coin mechs.

STEVE DEBRUHL: Basically coin mechs they sent that back. They refurbish the machine. We can put new coin mechs in them. If you buy the coin mechs new it's like 350 bucks. Just make sure we change that coin mech. What we pay for 10 refurbs. A lot of times it's very minor stuff that's broken with them.

FRANK GAFFNEY: Any discussion? Next thing we have already been through I believe was that food delivery at the state buildings. So we already talked about that. I believe y'all were going to check on it like we agreed. Basically nothing we can do about it.

STEVE DEBRUHL: We've asked them.

SHELLY LEJEUNE: They're not getting in the parking lot?

STEVE DEBRUHL: No, he's talking about major menu. They deliver multiple meals to one location.

SHELLY LEJEUNE: The food truck is not going in the parking lot?

STEVE DEBRUHL: No, on the street. Got to call the cops on them every day. I guess legally he has a catering permit. On a public street not really a whole lot you can do. The major menu is the other issue delivering to the building.

SHELLY LEJEUNE: On major menu when they deliver it are they designated to go to one area in the building and that's it?

MICHELLE DUNCAN: Yes and OSB are the ones deciding.

KEVIN MONK: Mark and I went to a meeting it was 8:00 in the morning we're walking down North Street and there was three food trucks sitting in front of one of the buildings there from different places and they are parked up against the sidewalk.

SHELLY LEJEUNE: As long as they pay the meter the mayor is happy.

MARK MARTIN: I don't even know if they pay a meter. They have to get a permit or something to be there? These were restaurants, I don't eat out a lot, but these are restaurants you hear of from Baton Rouge.

KEVIN MONK: Couyon's BBQ.

MARK MARTIN: These are fine trailers. The other thing is they do have restaurants around the state office buildings and like a farmer's market or something like that. And I have been in it once or twice. I wasn't housed downtime like Kevin was. But anyway, those places are packed. Especially when the legislature is in and stuff like that.

SPEAKER: They have a new one downtown now, I don't know anybody familiar with Boil and Roux but they have one that takes up at least 3 to 4 parking spots. They have like 2 or 3 that comes early.

MARK MARTIN: Is it regular prices? It's expensive for lunch, cheap?

SPEAKER: Boil and Roux it's not that expensive.

FRANK GAFFNEY: Any other discussion on it? Next thing on the agenda is Kevin, and it's an old one, Kevin was going to check on legalities, that Lafayette courthouse the gentleman wanted to do some other things.

STEVE DEBRUHL: That wasn't Lafayette, New Iberia. That food truck wanted to put a refrigerator or something.

KEVIN MONK: I was thinking what is this, it didn't jog my memory so I don't have any.

FRANK GAFFNEY: The only thing I could remember was Lafayette area.

STEVE DEBRUHL: Earl, why don't you give us an update.

EARL HEBERT: As far as I know they're saying ladder part of April. They're not giving an affirmative date yet. They keep pushing them back and back and back. Really I have no definite date yet. My guess end of April, early May if then at the earliest.

STEVE DEBRUHL: You got your closure assistance?

EARL HEBERT: Yep, I did.

FRANK GAFFNEY: Next, unless somebody has something on old business? Move on to new business. This was put there before, but it's NASA update. I don't know if anybody knows about the problems.

STEVE DEBRUHL: The last conversation I had was about a week ago.

FRANK GAFFNEY: I talked to him yesterday, they had gone down there and they got the windows boarded up, huge chains on the door.

STEVE DEBRUHL: NASA is in New Orleans East, very spread out like 88 acres, the big building we have all of our machines in, building 350 took a direct hit from the tornado. It's an old building so apparently the tornado also loosened the asbestos. They have it closed up. Talking to my contact out there they haven't decided what they're going to do yet. No one can go in the building unless they have a hazmat suit on. So what they're doing once they decide it's safe they're going to go in and

capture some major computer servers and filing cabinets and stuff and they're going to leave everything else in there. I asked him can I go get my vending machines. Basically the answer is no right now. Not only that, but freezer, shelving, everything else, all the inventory. And if they do they said we would have to pay the hazmat guy ourself to take it out and then pay them to decontaminate the machine. The question is do you want to have a machine, even though it's supposedly decontaminated, have asbestos on it. The guy that was working on it told me they were going to go back in that building, but he was just a construction worker. They moved workers into another building.

FRANK GAFFNEY: He has two soda machines and a snack machine and he met them down there yesterday to change soda machines to cans because he can't buy from coke. So he's going down to there to service two coke machines and a snack machine. But they did change it to cans so he could buy cokes anyway. Cause you just can't get coke bottles delivered to your house.

STEVE DEBRUHL: His storage area was also in that building as well. Everything he had. So I told him put in for a loss for all his inventory. We started thinking he has cash in machines, coins in his machine.

FRANK GAFFNEY: I added it up Steve because his receipts

are inside that room too and I added just figuring it was I think 13 snack machines and 16 coke machines and if I filled the coin mechs and filled the coke machines and filled the snack machines it's over 15,000 dollars.

STEVE DEBRUHL: Not counting opening inventory. Basically those machines are all full. He kept them pretty well stocked. We inventoried like 3 days before the tornado.

GLENDA LEJEUNE: Is he going to be considered displaced?

STEVE DEBRUHL: He does have I think we have five or six machines still running there.

FRANK GAFFNEY: I think two cokes and one snack as far as I know. That's what he went down there to service.

STEVE DEBRUHL: This real big tall building where they have almost an acre under roof that took a lot of wind at the very top. He said they repaired that and moving some people from his building to that building. Might have an opportunity for another snack machine there.

FRANK GAFFNEY: Yeah. Even though he's not making any money on it really, but he has to go down there to keep those people happy cause it's the only thing there.

STEVE DEBRUHL: Unfortunately the most people worked in that building we were in, but I told him we have machines that we can follow the people with. They've been good, but they don't know what exactly happened themselves. The rest of the area seems to be going pretty well, just that

main building which affects us.

FRANK GAFFNEY: Coke can't get their equipment out either.

SPEAKER: That's what happened after Katrina.

STEVE DEBRUHL: I know Kevin we talked about filing an insurance claim with risk management.

FRANK GAFFNEY: I told Mike to send in a list of everything he had there. Y'all were going to write it off, write everything.

STEVE DEBRUHL: Nathan checked with property management. We had to make a determination whether we dispose of it. If we can dispose of it in place then risk management we can make a claim with them.

MARK MARTIN: Around 40,000 estimate?

KEVIN MONK: Just for the equipment.

STEVE DEBRUHL: Yeah, I wouldn't think it's that much. But it could be. Yeah you're, right. Three thousand per machine. I think we have 9 or 10 in that building. That's 30,000 so with inventory. But the freezer in there and shelving some other stuff. Yeah, it could be 40,000.

FRANK GAFFNEY: A freezer, a cooler and just in the carts you have over a thousand dollars.

STEVE DEBRUHL: As far as Mike's concerned the money in the machine plus inventory and everything try to help him out in the meantime. But he's not totally displaced.

FRANK GAFFNEY: He's working the ones he has.

SHELLY LEJEUNE: Is there a possibility they may put more machines elsewhere?

STEVE DEBRUHL: Right. A lot of these people work from home he told me and some going to other buildings around town so. In that building I think they had 1200 people working in that building.

MARK MARTIN: Wasn't that the Federal Department of Agriculture or something like that. That building was the one that took it in the corner?

STEVE DEBRUHL: Exactly. Wherever they had the window like all these lights hang up there. One of them women's bathrooms all you can see is the bathroom. Smaller windows were in tack. I guess when that asbestos got lose that was the biggest driver.

FRANK GAFFNEY: Any other discussion? Moving on. The next thing is budget.

MARK MARTIN: The current balance of the trust fund is 713,097.44. I want to talk to y'all about what occurred at the last meeting of the legislature. What they did was they passed house concurrent resolution one. And what that said was is that now statutory dedicated funds and other funds they're going to pass that money first through the bond security and redemption fund. And they're going to basically take some of our money out of the blind vendor's trust fund and they're going to pay it towards

the next year's debit and all other trust funds. They're not just picking on us. It's across the board. Now how does this affect us. My fiscal man says he thinks it may be around 8,000 dollars a year for us. Coming out of where we're coming with the state that's not very bad. I think we will be okay with that. But this affects our partners like our blind partners across the state are affected by this. Y'all know as well as I do y'all all listen to the news and it's not good. The budget is not good, it's not going to be good for next year. Where do we go. I was sweating the load about this trust fund because you have legislators that say we got 713,000 sitting right there, let's take it. And certainly we would be in touch with you for your avocation and things like that and probably will call on you to advocate for not only our blind citizens, but citizens with disabilities in general because the money is going to continue to get tight. The budget for 18 it looks like maybe vocational rehabilitation may take a little cut there. And we have been cut to the bone. Right now this current fiscal year we were cut 20 percent on the VR side of things. And so having to deal with that and basically the way that we have been able to manage is through attrition. We had a lot of people that were up for retirement and stuff like that that are coming up in our

agency. We're still doing more with less if you will. Hopefully we get to that point y'all will come advocate. And certainly we will watch the legislature as they come through for any additional bills that have to do with the blind vendor trust fund.

FRANK GAFFNEY: My understanding they were talking about a lot more money than that.

MARK MARTIN: Oh, yes, sir. But we fill the gap this year so you're going to start next year with a huge deficit. What's got to happen folks is that oil has to start pumping and we got to if you're paying 4 dollars at the gas pump for gas things are good in Louisiana. When you're running around and not worrying how much gas costs everything else is hurting. That's just the way it goes. I'm hopeful that comes back around.

FRANK GAFFNEY: That's one of the things I was talking about if we could collect some of these other moneys that just shows that well y'all are trying. It's something going along with this subject, I have an email and we're not the only state. Oklahoma is asking for all blind people to come to the state building. They're discontinuing the senior blind program and a few other blind programs and then trying to take priorities away from the blind vendors at several locations and I got an email. They want people to support them.

MARK MARTIN: That's kind of strange because the structure in Oklahoma the way it's set up over there the director of rehabilitation services that's not only over blind services, not only over voc rehab, over the blind school, the school for the deaf in Oklahoma, they're over disability determinations. There's lots of employees in that. And I did not know that.

FRANK GAFFNEY: I got it here.

EMMA PALMER: They trying to take the prisons.

SHELLY LEJEUNE: The prison system really big time. That's like the second email on that I got.

FRANK GAFFNEY: I think I sent it to Steve.

MARK MARTIN: Steve is worried about Louisiana.

STEVE DEBRUHL: You have to protect what you have.

FRANK GAFFNEY: Any questions? Next business is managers in training which is Lynn.

LYNN BLANCHARD: I got one client in assessment, one client in training, I got one client that's finished the training and waiting to start OJT. I got another client coming in for assessment in May and depending on how this budgetary stuff rolls out we already had two other assessments after July. We have a full plate.

MARK MARTIN: That's good to hear.

FRANK GAFFNEY: I know one or two coming from Shreveport and one from Monroe.

LYNN BLANCHARD: And I got a potential from Baton Rouge, but she called when the funding got cut they kind of put the brakes on that. I still got her on the schedule cause that's after the fiscal year starts so hopefully they can quickly move her through. I think she just had one thing left to do. But other than that no we're rocking and rolling. And Tanisha is here today. She's the new trainer.

TANISHA LOPEZ: Nice to meet you all.

EMMA PALMER: On the training that cash register with the Ipad and stuff Steve was saying he was going to try some of them.

FRANK GAFFNEY: I talked to Lynn he's waiting till the state does the decision on exactly what they're going to use.

JOHN BURT: Mine, it's trash. The only reason I got a cash register cause I went out and bought one. That thing it froze up right in the middle of lunch one time. When you first start trying to get your menu board with the prices. It's been going on since January, it's March 3rd still ain't done.

STEVE DEBRUHL: That's why I've been slow to buy anything else. Like any good sales person.

JOHN BURT: No back up service. Any training they want you to do it on video. I don't do video and nobody I got

does. We want back service training. I would rather had the machine at Chaberts. We went into there they pushed using their processors and so I went ahead and tried them because they were cheaper than merchants. Then I waited the first day no money in the account, second day no money so I stopped it then and went back. It wasn't until the 6th day I finally got those two day so I ain't dealt with them at all. You can ask Michelle he don't return phone calls. I don't think this is what we need.

STEVE DEBRUHL: So you were able to get a different processor?

JOHN BURT: I already had one. I just used my old one. Right now I don't even have a cash register that works from the state. I bought a hundred dollar one from Sams. That store needs two in case one goes down. It froze right up doing an 1800 dollar day. I can't have that happen.

FRANK GAFFNEY: That used to happen with Shelly at Baton Rouge Community College. Freeze up right at lunch time.

SHELLY LEJEUNE: That was old registers. Wasn't the same processors.

JOHN BURT: Frank didn't you say you went to the trade show or something and they were using Squares.

FRANK GAFFNEY: Georgia uses Squares. They issue it to everyone and they issue 2 Ipads. One for back up.

STEVE DEBRUHL: You have to process through Square. You can't go switch like John did. That was the big selling feature of this cause it's supposed to run like Square but choose your processor. And gives you the business owner who you want to process through.

JOHN BURT: I don't know how much that system cost.

STEVE DEBRUHL: 1,995 dollars.

JOHN BURT: Ain't worth that.

STEVE DEBRUHL: Michelle and I put the thing together.

JOHN BURT: We had all the menu boards, all the numbers and everything gave it to that man that day. Still ain't in there.

LYNN BLANCHARD: I was just going to say we're prepared to buy a system to start training on it's just a matter which system to buy. We looked at what you guys are using now, but we did find a secondary system that might be a little more user friendly. It's just a matter of whatever we get I want to make sure if the state's not going to get it at least it's transferable skills. But the ideal scenario whatever you guys think you're going to go with what we would like to train on. That way we know that's what you're going to use. But y'all were talking about square, we use square in the center for three different things. We're not really training on it. We do utilize that in the cafeteria for credit card purchase and things like

that as well. We spoke to Steve and Kevin and all and we have some lofty goals. We would like to see whatever happened train everybody on it, new clients coming in and possibly existing vendors. But even to the level you guys, those systems can do everything. If you put all your inventory as you get it in it will do all of those things for you where you're not going back and having to do all that by hand. That's a lofty goal to shoot for. Once we determine whatever we're going to use we're going to try to start existing trainees and start training them on whatever we put in the house. We just haven't purchased anything yet.

STEVE DEBRUHL: Square is great. I used to sell cell phones. They'll give you a phone if you do a two year contract. A lot of these are the same way. Clover, all the same basic concept. That's android, but you have to process through First Data. Square is like that, but you have to process through Square. If you don't mind processing through Square we can get you one of those. What happened with Clover if I get it for you Emma it's designed for you. If you decided you don't want it anymore I couldn't turn around and give it to Janice. They were working on that for me. But we still have to process through First Data.

EMMA PALMER: Even with Square if you are in some of these

smaller locations and depending on the building it's going to die.

FRANK GAFFNEY: A lot of those go on data so if you have the unlimited data you can use that if you don't have wifi.

STEVE DEBRUHL: Theoretically. That was John's deal. And he has wifi.

JOHN BURT: They installed it in there right before that cause they knew all this was coming. It does make sense whatever we get like what Lynn says we all get the same thing to be transferable. I got to believe that we can talk to these guys and understand they're going to be picking up a lot of contracts. How many cafeterias we got we could all use POS.

STEVE DEBRUHL: I would like for everybody to have it. It is accessible too. It runs on the iPad. We spend about that much money, 1500 for cash registers that spits out gibberish all the time.

FRANK GAFFNEY: Yeah, they're terrible.

SHELLY LEJEUNE: What kind of process are y'all using right now?

LYNN BLANCHARD: A regular cash register.

JOHN BURT: What was this secondary system?

TANISHA LOPEZ: It was called the Honest Solutions. I am still waiting to hear back from them. They said they

worked with Randolph Sheppard managers before and they were able to go back. It was ADA friendly, what not. I'm just waiting to hear back what states were using it. The guy said he was going to bet back to me last Friday and I'm still calling him.

LYNN BLANCHARD: The other reason this one looks interesting, again we're still doing research, we already teach in technology all the touch screen, adaptive stuff with phones and iPads. POS systems just make sense since we're already teaching that. But this particular system can do that and it has a key board where you can still use all the hot keys which is the old school way. You can do either or is what we're understanding. It might have a double advantage I guess. People who don't adapt well to the touch screen can still use the hot keys or vice versa.

EMMA PALMER: Does it have built in WiFi?

TANISHA LOPEZ: It's standard with it you have to connect no matter what.

LYNN BLANCHARD: That's good feedback too. I didn't know that would be an issue. Wifi verses doing some kind of direct line with a router, I don't know. There may be some run around or go around to make that work better. Now that I know that's an issue.

JOHN BURT: The other thing is the independent processors. I have premier pricing with US Food and I can get

processing down to 0.2. You go to some of these others one it's like 1.5 or something like that. But you can't use it if the system isn't adaptable. They just turned lose at Xerox so we already had it set up. The processing fees well now that's gone.

FRANK GAFFNEY: Any further discussion? Next thing John is here now he wanted to talk about is storage building at Delgado West Bank.

JOHN BURT: Stop me if I am wrong, I do know that Chris Riley because he went out there with a contractor or engineer and they measured out what it would take at their expense to move that trailer where it's at to a concrete pad. At the same time they may need storage. If we were going to combine the West Bank with Harvey there is no storage at either building.

STEVE DEBRUHL: There's enough storage at Harvey to take care of the machines at Harvey.

JOHN BURT: I thought Radell told me they took that back.

STEVE DEBRUHL: They cut it in half.

JOHN BURT: But really the storage needs to be where the food is, not where the machines are. It's nice to have that closet. But anyway, so we got that shed that's left over at southeast so what they did they measured the pad to where they could put it there too and it would butt it up right there and wire it all in and it would change it

from way in the back to right there in the middle of the hub. They're actually getting ready to build another building anyway. Chris hasn't said where they approved it or not so I don't know. I know that's where it was the last time I knew.

STEVE DEBRUHL: That building is still sitting over there. Cost about 800 bucks to move it which isn't terrible. Considering it's about a 20,000 dollar building.

JOHN BURT: I think he put in a proposal, unless I misunderstood, they're going to pay to move it. They need the storage. It was obvious to them if they had a building we could get over there we can say it's ours. But it ain't never going anywhere except right there. And I do think it would be a good location. That sitting right there in that hub. I think West Bank probably the next nice satellite location, I ain't going to say satellite, but nice permanent manager location.

FRANK GAFFNEY: Next is Steve and John I guess together which is the possibility of a new snack shop at Delgado.

JOHN BURT: The one at Avondale. You went out there, but Mr. Jim and Chris told me down in Avondale I think a middle school and they're getting ready to start driving pylons and all that kind of stuff. They wanted us to be in there on the ground floor and they realized some of the mistakes they made at Sidney Collier so they don't want to

repeat the same mistakes. This is what they told me, 2019 is their target date to open up. They said the state gave them some money and that location and then they pulled federal grants to make it a school. Their target goal is 3,000 students at this facility. And from what I understand there ain't nothing around this place, no food, you ain't got no competition across the street or nothing. And maybe like with some of the other locations I know we can get snack machines, I'm pushing to get the coke and the snacks. They're starting to understand these machines are a big part of whether we make successful.

FRANK GAFFNEY: Any discussion? Next thing is healthy vending which I guess is me. We had another, Steve and I had another conference call with the people from the health department, health and hospitals, and again we discussed the fact that we had to make a living and a lot of stuff we can't handle all the shrinkage and we're still trying to work on a floor mat that we can live with cause we all know we can't work with the school system, high school and elementary school system. Then they also discussed Shirley's building they want to put in the same thing at labor. I explained to them they need to research that. The last information I had on those machines is now they recommending that they not be put in a location with public access because of food tampering. The food is out

there and nobody is watching it cause there's nobody around. They have problems with, I don't know where, it wasn't said, didn't recommend it. If there was public access because of food tampering. It didn't have any of those services there and they usually have about 4 or 5 companies. I don't know what that means. I also explained to them you still had to deal with all the theft. They're researching that more I guess. You heard anymore Steve?

STEVE DEBRUHL: No, I'm just trying to delay. Research our 3rd party vendors to see what success they've been having with healthy vending options. I'm in the middle of that research right now. I have to send a report back by the end of the month. They want us to do it. We will fight till we have to do it. If they pass a law that's one thing. We already have the law on our side.

EMMA PALMER: I think this was under Janel we had that meeting with the people at the department.

STEVE DEBRUHL: Same people.

EMMA PALMER: We never did get that list, brought all those chips and all that stuff and they approved.

STEVE DEBRUHL: They actually sent us a list. Frank has the good star list. Not a list, criteria. How many grams of fat. So they had a list of products. I don't know if you guys sell any of them to be honest. The problem they

are so expensive or small.

FRANK GAFFNEY: They went from using the fit pick program which we presented and most of the states are going with. Again, they picked up another floor mat to stick something in between that I had never heard of which was not the same as fit pick so basically we're just putting them off because basically nationwide fit pick is being recommended. It's not as strict and easier to meet. A lot of stuff on those other things and I explained this at the meeting. We're small locations. You're talking about if you have a vending company that's got a hundred machines they could buy the cases of these things there's 120 in a case and they can put 4 or 5 in each machine and they're okay. If you have two machines and you have to buy 120 a case and this healthy vending stuff is smaller, cost more, and doesn't last as long. So then you have to eat it, you're out of luck.

KEVIN MONK: The point we made is that if the stuff sold you wouldn't have to go in and mandate that you guys do it, you would be doing it already.

FRANK GAFFNEY: That meeting with Janel and Steve and Emma and Shelly and I, I brought 20 items down that we use and fit in to the fit pick program and at that time I thought they were going with fit pick. But now I don't know.

SHELLY LEJEUNE: There was a lot of stuff we already use.

Now we just came back from state first and one of the things I understood real clearly they wanted 50 percent almost all the states are dropping down. They're dropping the percentage down because they're not selling nothing.

STEVE DEBRUHL: That is their goal is 50 percent of items in that machine when you're looking at the machine.

FRANK GAFFNEY: The state directors when this was all brought up they all said the same thing that the 50 percent the states are realizing that's impossible and most of them have gone down to 25 percent. But they say the same thing, but we can't make them do it.

STEVE DEBRUHL: These are our fellow state employees and they're being directed to tell us to do it. They're doing their jobs trying to ask us to do it. We can't lose money, that's the bottom line.

FRANK GAFFNEY: The next thing going to that also is the process of calorie counts. Which is coming into effect, but it's going to be, and really it will only affect a few of us, if you have 20 machines or more and you operate those machines, doesn't matter if it's a coke machine or a state owned machine, if you operate it you'll be required to have the calorie count on this stuff. Now they're still working on it again. If we have to go to it like that credit card system if people want it that credit card system that we have they also have another one that works

the same way, Candice is using it, that when you push the button it will also display the calorie count from the same company. It cost you a little extra money per month on your fee, I think like 3 dollars a month additional, but if we have to have it that is an option.

STEVE DEBRUHL: The manufacturers putting the calories on the candy bar itself.

FRANK GAFFNEY: Another thing it all depends how big the calorie count is on the front of the bag and if the calorie count is per bag or per serving.

JOHN BURT: They're doing the same thing just deflecting it.

STEVE DEBRUHL: There's also a new administration. They could do away with this whole thing.

FRANK GAFFNEY: I went to the first meeting in DC, Kevin and I were there, I don't remember who else was there. I went to those meetings they were talking about Obama was pushing it all at that time bad and they brought in these vending machines, Dole was the company, they put bananas and apples and peaches and my question was who is buying these machines. I said and if you're limited space you're going to put that machine what are you going to take out. And then they were talking about healthy candy bars, where do you get them. Get them off the internet. Well what do they cost. I researched it, them things off the internet

you were paying over 2 dollars a piece plus shipping. And then you can't get people to pay a dollar and a quarter for a candy bar.

JOHN BURT: People go to snack machines to eat and they ain't thinking about eating healthy food. If they want healthy food pork skins, if you listen to Atkins, it's a healthy chip in the machine. If you got glycemia you might want a candy bar. The whole thing of it is ain't nobody making them buy anything out of those machines. In most cases there's a lot of baked chips, Zapps is a baked chip. I think we're doing just fine.

FRANK GAFFNEY: This is all in the process and we will keep everybody up to date.

STEVE DEBRUHL: Calorie count is that supposed to be in affect when?

FRANK GAFFNEY: Real soon. But like I said, it's been postponed again, the date. Most of us don't qualify, fall in the requirement because you have to have 20 machines or more.

JOHN BURT: I would like to see who is going be the calorie cop.

FRANK GAFFNEY: People from Shirley's building will sure go out and do it. How is your building doing?

SHIRLEY: It's doing okay. You got state cuts and that type of thing, but it's holding its own. I even told them

at one time I said if there was a company, or I will tell Steve, if there is company who buys these healthy machines I would be willing to put one in the building as long as they maintain it. There is probably space they can put one. Say Dole, say if Dole has a local company here that buys one of those machines and wants to sell the stuff as long as they want to maintain it, put the stuff in and take their money out just so they can come and see it's not going to work.

STEVE DEBRUHL: A test market.

SHIRLEY: I don't want to be responsible for any of it.

Let them put it in and see how that works.

STEVE DEBRUHL: Put it in at the health department.

GLENDA LEJEUNE: The people in the building saying I don't want this machine, but I want this other company to come put this kind of machine. How do you stop that?

STEVE DEBRUHL: Like with Hail Boggs if it gets big we'll take it back from them. If we see the Dole machines making money we'll buy the machine.

SHIRLEY: I don't think you have to worry about that.

STEVE DEBRUHL: We would always reserve the right.

FRANK GAFFNEY: Just like we did with the library. We gave them that letter they could put a coffee company in there if they wanted, but they wouldn't make no money.

SHELLY LEJEUNE: To answer one of the questions about

people coming in OSB has to approve a certain amount of machines in those buildings anyway. It has to go through them first. They have a count, every building downtown, they have a count of how many machines they allowed. And if you're at your count if you want another one you have to pull one out. You have a count 20 machines downtown over here and you want to put another machine in you have to pull one out. Every building is different.

FRANK GAFFNEY: With that energy using that's another thing we're going to that LED lighting cause it uses a lot less electricity. Next thing is new RSMAs.

STEVE DEBRUHL: Fortunately we were able to hire two people before they put the last hiring freeze in place so I introduced Shavon earlier. She's from Washington State.

SHAVON: Steve already gave a brief introduction. I am from Washington State. Before this I had been living in New Orleans. I have been in Louisiana for about 7 years now, been treating me well. Came from Xavier University in New Orleans. Afterwards I met a lovely man and we have two children and I am still here. I have been at this job, my second month. I've been learning a lot. Michelle has been training me. Everybody has been treating me real well. I am here to learn. I think I have met almost everybody just about. I look forward to learning and growing and getting as much as I can and giving as much as

I can to this department. Feel free to talk to me if you have any questions.

STEVE DEBRUHL: In New Orleans we hired Eric. We have Tony who is a blind manager at the city hall. So of course about 20 year manager in the program. His son Eric graduated from LSU, a bank teller for a couple years, worked in a armored car for a couple years. He always helped his dad so he's very familiar with the paperwork. He's doing great. Good to have somebody down there.

JOHN BURT: Eric is doing great. I told him, I said son if you're half an RSMA as your daddy is a manager we're going to do just fine.

STEVE DEBRUHL: That allows me to concentrate on this federal prison. Next time around I might have a better answer.

FRANK GAFFNEY: Next thing is upward mobility reimbursement and also the next one. The reimbursement Shelly is going to put it in.

SHELLY LEJEUNE: Since we don't have any upward mobility training in yearly with our conventions tied up how about if we have a written request response to pay at least the initial cost of upward mobility. Just the registration fee that a lot of us attend on our own.

STEVE DEBRUHL: How much is the registration?

FRANK GAFFNEY: 175 250 depending.

SHELLY LEJEUNE: If you register early it's a lot cheaper.

FRANK GAFFNEY: That's two of them stage brush and a lot of us are attending blast which that is only every, unless it changes, every 18 months.

LEE FRAZIER: Last year blast NABM honored us with an upward mobility training by Disney World business trainers and that was a 6 hour course. I sat through the entire thing and I'd do it again. I learned so much from that upward mobility that I would be honored to attend that upward mobility training again.

FRANK GAFFNEY: I don't think it's unreasonable. We would all be paying for own meals, hotels, spouses to go with us. And this is a minimum show reimbursement. We're not asking for just the committee, we're asking for anyone, any licensed manager who wants to attend at least pay the registration, or reimburse.

SHELLY LEJEUNE: One other thing, I would like to submit six names who went this year.

STEVE DEBRUHL: There actually is on the federal report we actually have to get credit for your attendance. I don't think it's unreasonable. We'll talk about it.

FRANK GAFFNEY: The one convention the lady in charge of RSA at the time she said definitely needs to be reported any of those upward mobility trainings that's high on the list. I was supplying her with a list of everyone who

attended.

STEVE DEBRUHL: Like how many people in Mississippi show up?

FRANK GAFFNEY: A lot of the times we're high on the list. It's gotten down some. We used to be like stage brush 15 to 20 people. But it's fallen down. Now I think this time we had like 10 people.

STEVE DEBRUHL: Do you know if other states reimburse their managers?

FRANK GAFFNEY: Yes, they pay it.

STEVE DEBRUHL: What state?

FRANK GAFFNEY: Almost all of them. We ain't talking just registration fee.

STEVE DEBRUHL: We are right now.

FRANK GAFFNEY: This trip to Vegas, of course me and my wife, between all of it cost me a thousand dollars. That 175 or whatever it was for the registration is just a drop. And we're not asking for our spouses' registrations which we have to pay for because they have to register too if they're coming into the meetings they have to be registered. We have had a motion made by Shelly. Do I hear a second, Lee. All in favor? Opposed? So passed. Get a response from the state.

SHELLY LEJEUNE: A written response.

FRANK GAFFNEY: Unless under upward mobility training I

believe Steve has set up a machine training.

STEVE DEBRUHL: I talked to Wayne our guy in New Orleans he tries to train guys when they go out. But even in my building you can see a lot of things he has to come too often. He's willing to take everybody to his warehouse and give a training on machine maintenance, how to properly load a machine. He's willing to do that for us for free. That was a regional thing in New Orleans. We can do a similar concept up here. That's probably one of the biggest expenses we have is paying Wayne, paying John and these vending machine repairs guys. A lot of times it's a relatively easy fix. I know a lot of people in this room can turn a machine down, but a lot of other managers they just call us and we have to call him. In the meantime the machine is sitting there inoperable. As soon as we get the machine up and running it's better for business. That was one focus was machines down in New Orleans.

FRANK GAFFNEY: Which I thought was a good idea. As soon as he gets caught up or something like that.

STEVE DEBRUHL: Yeah. We have to do it by the end of the year.

FRANK GAFFNEY: He's not even going to charge us. Can't get much cheaper than that. I talk with him all the time.

JOHN BURT: He was helping us at the center. He's not a

very big man. He was flipping that machine around. He knows exactly what he was doing.

STEVE DEBRUHL: I think we need a hard firm date. That's what we're working on for sure.

JOHN BURT: The good thing about Eric he's already played with machines too.

FRANK GAFFNEY: The next thing on the list is LED training, but it's lighting. We discussed especially doing the refurbing we want to change all of our machines to LED as we go along. Especially as if your existing lighting goes out instead of fixing it change it to LED. If you get the serial number or supply the serial number of your machine and the model number it can be ordered and can be here when you have the person come over to install it and if you use the lighting kit they have for it it doesn't take them very long to install it.

STEVE DEBRUHL: Shelly and I are working on his machine. I know Shavon was calling the vendor center trying to get the machines. You say you install them yourself Frank?

EMMA PALMER: I did on Emma's I did it myself. But it took me most of the day, but I had never done it. Me and Pam were there laying down on the ground looking where to hook things up changing everything around, but we did do it.

EMMA PALMER: It looks like a brand new machine.

FRANK GAFFNEY: Way less electricity. Even with

fluorescents you feel the difference in the heat.

Nothing, nothing at all.

STEVE DEBRUHL: Working on that. I do think we should try to upgrade. Michelle has a bunch of boxes of light bulbs.

FRANK GAFFNEY: I have some ballasts in my store room. I have changed quite a few of them. Even the ballasts go out, or the starter is going to go out, or the bulb and then when the bulb goes out you don't know whether it's the starter, the ballast, or the bulb. So by time you go through everything you have taken a while.

Next thing is temporary assistance which would be Earl already gave his and Paul Hebert I talked to him. I don't know if we discussed that. That was in committee meetings we will get to that. Alexander George.

STEVE DEBRUHL: He's still got some machines working over there. We're going to go ahead and apply for it. They found lead paint in that building so they closed the courthouse for about a week. Supposedly get open in about 4 months. Earl can tell you you never know. He is gainfully employed across the street working for his mom. She bought a coffee shop. He does have a job. And some activity with us. I guess you could say he's displaced. But they just started work about a month ago. Again, you have to wait 90 days to get your check.

FRANK GAFFNEY: That's all on new business. Any open

discussion of business?

STEVE DEBRUHL: I will say this about Alex he's a big guy, big, big guy. But if you have anything less than 50 CCs doesn't have to require an ID. He has a scooter he rides around on. He does have insurance Shelly.

FRANK GAFFNEY: In open discussion I have one thing I want to bring to everyone, a lot of us use Iphones, smart phones and a lot of us go to Sams. Sams has an app scan and go and it works very well and there is tax exempt on it also. You can scan all your items, walk right through the store and be done. You don't have to go through the register. Scan the bar code.

MICHELLE DUNCAN: I know one of our managers we were talking about this the other day they did that went to the door their phone had a glitch and everything they had scanned and put in they had to go walk back and redo.

SHIRLEY: I think you're using data as well so you better check with your data package.

SHELLY LEJEUNE: Sams has wifi already. Every time I go to Sams I'm automatically on wifi.

MICHELLE DUNCAN: You can also call in and they will have it already packed up for you.

SHELLY LEJEUNE: I don't trust them because they don't give you good dates.

FRANK GAFFNEY: Sams is notorious for bad dates.

SHELLY LEJEUNE: I did it Sunday probably saved us about an hour.

FRANK GAFFNEY: First they had trouble cause they didn't give you your tax exempt. Like I had the Sams credit card I went up and they say you can use this as your card but if you go up to the cash register and give them your card to sign in they will sign you in, but you won't have the tax exempt. You have to give them your Sams card first and then use your credit card to pay for it.

SHELLY LEJEUNE: When you scan your item every item you have to put no tax as you go along.

JOHN BURT: I guess I missed y'all talking about Fort Polk.

SHELLY LEJEUNE: Not to be talked about.

FRANK GAFFNEY: No decisions made as of yet.

JOHN BURT: I will tell you Mr. Mark come April 24th we are going to put on a show and you can go ahead and tell them.

FRANK GAFFNEY: We're not doing that right now.

JOHN BURT: That's all I was sent to say.

FRANK GAFFNEY: Subcommittees. Budget.

SHELLY LEJEUNE: Mr. Martin gave us a summary on that and I don't know if there's any more questions maybe he could help us answer them.

MARK MARTIN: I was looking over the budget provided to y'all. It's very convoluted when you get down to it and I had some questions and I had asked Kevin and he knew what

it was and I found out what it was. But when you're looking at SP15 which is Randolph Sheppard they have a category of professional services. And it looked like we had a budget of 85,000 dollars for that and we've spent 8,263.43. I didn't know what that was for. I found out that was for temp staff we had at one point.

STEVE DEBRUHL: For the warehouse.

MARK MARTIN: The guy that helps Nathan. Other than that I didn't see anything that glared out at me. Again, the balance as of today is 713,097.44.

FRANK GAFFNEY: We have been, I don't know exactly how, we have been showing a general increase lately. We have been doing pretty good with it. We're getting more money in or more money being reported or something, but we are better off than we were.

STEVE DEBRUHL: A big help has been that University Hospital New Orleans. We're probably getting double what we did in the past.

MARK MARTIN: That was a tremendous win for us. I tell you the staff kept after it and after it. I certainly appreciate their efforts in that. I met down there and they weren't very nice people. Steve had to throw his badge out on them.

SHELLY LEJEUNE: You said the amount was 713. Is that before or after the special session took their amount out?

MARK MARTIN: They haven't taken it out yet. That's for moving forward and I'm not very educated on the bonds security and redemption fund. But I thought that was for state fiscal year 18. I could be mistaken about that. I didn't think they were going to take any out midyear unless I am wrong.

KEVIN MONK: I don't know at this point whether it's midyear or whether it's for next year. I do know that my understanding of the bond security and redemption fund is kind of sketchy, but it's a way the state ensures it pays its debit from the previous year. My understanding is all of the statutory dedicated funds that flow through that into the bond security and redemption fund are going to be looked at and there's a formula that's going to be applied to the fund and the goal is to get 90 million dollars every year to pay off or pay towards past debit. And so if the blind vendor's trust fund has 8,000 dollars, I don't know what the formula is, very possible Steven does know that formula, if it's only 8,000 dollars that's a huge relief.

MARK MARTIN: I hope I'm correct about that. I'm getting that from my fiscal guy. Getting back to Shelly's question I want to see what happens. I know VR didn't get cut again. We took a 20 percent cut for state fiscal year 17 which we're in right now at the beginning and that was

a 20 percent cut. We did not take a midyear budget cut under vocational rehabilitation. What Shelly is asking when this basically takes effect and I am going to get you an answer for that.

SHELLY LEJEUNE: The other question did they already take money out from the special session that they were supposed to take out?

MARK MARTIN: I don't think so, but I'm going to check that out.

SHELLY LEJEUNE: Wasn't that 18,000?

KEVIN MONK: That bill failed.

MARK MARTIN: I'm unsure of when exactly. Certainly for 18 I think. But I want to find out when it starts. Lynn Blanchard, you don't know when that house concurrent resolution one when the money has to go through that bond?

LYNN BLANCHARD: It's all Greek to me. Did you talk to Libby since we talked last. I did send something to Libby and Libby said they're concerned but they're still trying to figure out how it works.

FRANK GAFFNEY: I guess I need to get with you later, I'm still waiting for my 2014 equipment. You talk about retirement you got a man that needs to retire. I mean he's already had me go in and sign more program things because he never filed up on what he did before.

MARK MARTIN: Talking about JC?

FRANK GAFFNEY: Yes.

MARK MARTIN: Noted.

FRANK GAFFNEY: I know there's other people in this room that could tell you the same thing. Moving on. Constitution bylaws which is Lee, but we discussed that unless Lee has something else. Next thing is inventory which is Janice. I know there has been no changes in the inventory procedure that I know of. Location merger.

STEVE DEBRUHL: Equipment inventory is due Wednesday. I don't think we're really missing anything. Pretty much have everything accounted for.

FRANK GAFFNEY: The next thing location merger, Shelly.

SHELLY LEJEUNE: We had talked about merging, am I saying this right, Sidney Collier with Radell's location.

JOHN BURT: I make a motion we combine Sidney Collier with the Airline vending route.

SHELLY LEJEUNE: I second that.

STEVE DEBRUHL: Airline vending route is Delgado Blare Street which is good. Radell who is the current manager of the Airline Delgado location he will just be working for Delgado again.

FRANK GAFFNEY: He already has a Delgado number.

STEVE DEBRUHL: Currently it's under John's.

JOHN BURT: It never had a number.

STEVE DEBRUHL: How is he doing over there?

JOHN BURT: Still can't turn on the fryer. Somehow or another the first fire marshal said they had to get it wired into their system. Till the guy went out there and inspected it, opened the thing up and said wait a minute, it has a fire marshal tag on it. It's got its own system. Chris hasn't said anything, but I don't think they got back with them.

STEVE DEBRUHL: I talked to them three, four days ago. The law is, and we get away with it at a lot of other locations, it really depends on the inspector. The auto fryer has to be inspected cause it does have its own fire suppression system. If that auto fryer's in the building that has its own fire alarm system you have to connect the auto fryer to the alarm system. The company that did the fire alarm for Delgado. He couldn't figure out how to do it. I don't know if that machine is that old.

JOHN BURT: He said, if I'm right, he's the one that said this unit is exempt from that law. That law was for the national restaurant for like open vat fryers like what I got. These are self contained units cause you can't turn on the auto fryer, but you can turn on the convectional oven. They're the same thing. Once he seen, this is what he told Chris, once he seen it had its own charcoal system, it's got its own filtering system. It's sand and it's got its own PKP system. We've been here a long time,

I don't even know one of them ever got turned on.

STEVE DEBRUHL: At Harvey the guy came out and inspects all the fryers every 6 months and put a tag. The guy came out noticed it wasn't connected to the alarm system in the building and he put a yellow tag on it. I jumped ugly with him, but he sent me the law and that's what the law says. He says I'll try to find another inspector to go out there that wasn't familiar with the law. We ended up paying to have that hooked up to the Harvey alarm system. It can be done. Auto fry is I think older than the one you have. There was an adapter all they had to do was go in the back in the auto fryer and plug it in. The guy said he didn't see how to do that.

JOHN BURT: From what I understood there wasn't a plug. I swear to God the grease was so thick you could take a putty knife and cut it out like jello.

FRANK GAFFNEY: Next thing is merger. That was the discussion on that merger.

STEVE DEBRUHL: I think it would be a good idea. I talked to Radell he wants to do it, John wants to do it. He sees opportunity out there.

JOHN BURT: The only thing that's hurting him right now like I said he can't turn that fryer and they got the kids there's a place right down the street to buy chicken and they go over there buy chicken bring it in front of him

and eat. He's just waiting till he can get that auto fryer turned on.

STEVE DEBRUHL: We're working on it.

FRANK GAFFNEY: Motion made and seconded. All in favor. All opposed. So passed. Moving on. New facility development.

EMMA PALMER: Only thing we have on new facilities that Steve is still working on.

STEVE DEBRUHL: John and I got something going on too. Delgado is opening another building in Avondale called River City. Met with the architects. They haven't broke ground or anything yet. They insisted I give them a plan for a kitchen in five days. I worked on something and sent it to them. They said 3,000 students eventually to open April of 18 is the target. I asked how many people on April 18th, he estimates 5, 600, 700 people. I think it's going to be like Sidney to start with. It's going to be a beautiful building. Out there in the middle of nowhere. The grand pre race track. In Avondale they have the golf course and this race track and then about 5 miles off the express way. A guy told me a subway 10 minutes away and a Burger King the other 10 minutes. If he wants to have a sit down restaurant take another 5 minutes to get to the pizza. Virtually have no competition, should do pretty well. We're working on that. At least we'll

have the opportunity now to work with the architect. The problem with Sidney Collier they built a spot with no electricity, no plumbing. Just got to tell them what we want, where we want. Eric is working on that with me.

JOHN BURT: They had to extend duct work in there just to cool the place off. You still got the problem with there ain't no way to vent the heat. That's one of the problems with this place. One good thing about Avondale though, they get us in on the blueprints from the very beginning. With the people involved they know now the thing needs to be centrally located. You have to be accessible to the traffic. They learned that from the West Bank.

STEVE DEBRUHL: This will be in the building. He was saying, I saw the blueprints, I think a total about 840 square feet. Like two cubicles. I said how about just taking one. We need to have the whole cubicle. It's kind of set up like Sidney Collier, a room, a wall, then a drop down gate that you can have. Storage was the other issue. Take some of that and make storage out of some of it. That could be a good location. We're working on that as well.

JOHN BURT: I think West Bank is going to turn out. It's all on their expense.

STEVE DEBRUHL: You said federal city, we have priority. We don't have priority to be here. We'll provide the

equipment, the labor, food and everything else, but they have to provide the infrastructure and they have agreed to do that.

FRANK GAFFNEY: That's the only reason we spent the money at Federal City because we had the priority. The next thing is policy and procedure which is Don.

DON: I don't think there is anything new.

FRANK GAFFNEY: No changes. Next thing is road sides which is myself and Terry. As we stand Paul Hebert is still closed till July or August or September. And then Sam he says he's 60 percent closed, but just tourism because you can still get off the interstate either way. Instead of going to the machines on the tourism side you go to the machines on the truck side. They have to go to the bathrooms on the truck side, but they're side by side. And then Terry, haven't heard anything on Terry, any problems with him. Mine is staying the same. Earleen did go with the credit card machines and Harrison called me and he loves it, which is Earleen's husband. He is happy that he went with the credit card machines. He said he was happy with it.

JOHN BURT: That meant he was making more money.

STEVE DEBRUHL: We have the road side in North Louisiana that has been closed for 3 months now. Seems like they always have water problems.

FRANK GAFFNEY: Just like my location recently I have been lucky, but I tell you these companies they hire to do this stuff they put in all new, they went from septic tank system to when they rebuilt it they hooked up to greenwood water supply and sewer system and every time you turn around there's a sprinkler system somewhere leaking underground or this is leaking. When they first opened up they had to go in with cameras there was concrete, hammers in it, there was everything inside of it. And apparently this stuff they use for the sprinkler system to go underground all of a sudden it leaks. The guy I was talking to said it doesn't even look like they put glue, they just stuck it on there. Anytime there's a water problem they put the barricades out and close the place down.

STEVE DEBRUHL: They have narrowed it down somewhere between the rest area and 20 miles to the water station underground is a leak somewhere. They got it down to a 20 mile radius I guess zooming in on it.

FRANK GAFFNEY: Sam's problem now is the sewer system. Next thing is training which is Lee and says able.

LEE FRAZIER: The trainer we just met today my plan is getting with Ms. Trainer, Ms. Lopez, sorry, and start with the paperwork, the 714 715s that way your graduates will have a knowledge of what they're coming into and how to do

the documentation. Before we vacate I will get your contact and you get my contact so we can work on that.

FRANK GAFFNEY: Next is vending, John.

JOHN BURT: I know y'all refurbishing machines and stuff and I know some of these machines probably need it. It was good to hear Wayne is going to a seminar in New Orleans. I know like Steve said probably where a lot of it is. A lot of these machines I think I don't know what we still got in the shed, a bunch, one of the problems we got is a lot of those machines in there are these little six deep little more of a convenience type machine. Real shallow. They really ain't I don't think a lot of places to put them. They must have come from central.

FRANK GAFFNEY: Most of them came from Virginia's place.

JOHN BURT: I didn't know anybody had a bunch of those little things.

FRANK GAFFNEY: I still got the original list when we bought 200 machines and where they went and that's where those things went.

SHELLY LEJEUNE: There's still some in Galvez, but Galvez that's the only amount of space.

FRANK GAFFNEY: That's what they're good for, small areas. But if you got much business they're not worth a darn. We do have quite a few of them in the warehouse. Most of them are in good shape because nobody wants them. As far

as I know we haven't changed any contract on what stuff cost to buy, not signing any new contracts. As far as I know staying with the same price they have originally given us. Upward mobility which is Shelly.

SHELLY LEJEUNE: Well we do have the upward mobility coming up with the vending machines and that's basically the only thing I know. Hopefully at the next meeting RSVL will have a one day convention and we can let them know what's going on then.

FRANK GAFFNEY: You can get with Michelle and see about any localized, get with your people and anything they would like to do. Get with Michelle and work out a new system with the new trainer, new RSMA. Next thing is insurance which is me and David which he's not here. As we stand everybody has paid their insurance. We still had the same people as always that were late getting it. I signed off on it anyway. Or else I would have to make a check out and try to collect it later. That's all I have on the insurance. Any discussion on any of those? Next thing is concerns, district one.

JOHN BURT: We already took care of everything already.

DON: Nothing I know of.

JANICE FOSTER: I'm very concerned on the location I have, the post office is still have a lot of drainage problems and I know they have a problem between the state and the

post office. They didn't want to fix it. They didn't want to fix the roof until the water stuff coming in the bottom buy a new roof. That drainage is real bad. And you cannot cook in there at all. You come sometimes in the morning and find stuff all over the floor so that's why my profit have went all the way down to the bottom and I am not cooking at all in there, not in there when I am cooking food and about to serve somebody and that black stuff come through there. You never know if it's sewage and everything. I can't do it. As of today I'm just saying I would prefer another location because it's not worth it. Only thing you can do is sell chips and drinks, snacks.

GLEND A LEJEUNE: How can you pass health inspection?

JANICE FOSTER: She know about the drainage cause she tell me to call.

FRANK GAFFNEY: State health department doesn't come.

JANICE FOSTER: They come in there.

FRANK GAFFNEY: How does the state come?

MICHELLE DUNCAN: The Department of Health and Hospital they go in there. They do all facilities. It doesn't matter state or federal.

FRANK GAFFNEY: No, they won't on that.

JOHN BURT: They didn't go in the post office in Shreveport. There ain't even a permit up there from the

state.

MICHELLE DUNCAN: They have a permit. The post office does.

FRANK GAFFNEY: The post office has their own examiners that do all the stuff themselves. Just recently they try to come in something about the drains or something, I don't remember what it was, they tried to come in because they were-- what it was we have a company comes out and does the grease trap they got that list from that company and they came out to inspect us and the post office turned around and said you can't do that. This is federal property, you're not allowed to do that, this is our responsibility.

JOELLEN: Another place they don't go out to Marine Corps Reserve.

MICHELLE DUNCAN: We do have a permit.

JOHN BURT: There may be one at hers.

FRANK GAFFNEY: Unless the fact it's open to the outside.

MICHELLE DUNCAN: Yeah it is open to the outside. I do have to say the processing plant we have off of Bluebonnet don't cook food. I don't even have a license for him. Because he is a processing plant, he is not a post office.

FRANK GAFFNEY: Like New Orleans and Shreveport. All right, next thing Earl.

EARL HEBERT: Only concern managers have when they were

getting 1099s for the stipends last year in March something like that.

FRANK GAFFNEY: As far as I know, everybody's gone, but the lawyers say we have to get it.

KEVIN MONK: If you know of anybody that didn't get it or if you haven't gotten it shoot me an email, give me a call, let me know cause certainly you should have gotten it by now.

FRANK GAFFNEY: I haven't gotten one. That's going to be the next question, a lot of people asking about the PNLs.

KEVIN MONK: We're working to try to correct that. I was aware of a couple that didn't get the 1099. We think we know what the issue is so we're working to correct that.

FRANK GAFFNEY: Now they're not going to send me a 1099 for all that other stuff this year are they?

KEVIN MONK: I hope not.

FRANK GAFFNEY: I got almost 4,000 dollars.

STEVE DEBRUHL: That's cause you're the chairman.

FRANK GAFFNEY: I was buying stuff for the program and getting reimbursed and they said that was income.

EARL HEBERT: The 1099 for the stipends are they supposed to be already mailed out? Did anybody get them?

FRANK GAFFNEY: If you haven't notify Kevin.

SHELLY LEJEUNE: District 4 I am not pointing fingers at anyone, but I had one manager, and I know Michelle is

going to understand what I'm saying, complain because the state wasn't going clean his location when the manager came out. That's all I got to say about it Michelle. The other thing is a lot I had been getting calls from different managers no PNL, no profit and loss statement.

MICHELLE DUNCAN: And all of those I think one of them you had was Buck he had an old PO Box. He has been hand delivered at his office.

FRANK GAFFNEY: I haven't gotten mine. I'm in Shreveport. Always takes us longer.

GLEND A LEJEUNE: Cathy didn't get hers. She's in district 4.

MICHELLE DUNCAN: She did get hers. It was emailed to her the first of February and I had to resend it when she sent me a text message not yesterday, but the day before. If Stanley would like to look at his emails.

SHELLY LEJEUNE: Cathy actually told me that Candice hadn't gotten hers either.

GLEND A LEJEUNE: That's not district 4.

SHELLY LEJEUNE: Just saying.

STEVE DEBRUHL: We'll follow up on those. We'll make sure everything is out.

LEE FRAZIER: Region 6 we've discussed Paul Hebert's issue. The DOTD has not started on the entrance road yet so he's predicting July August and he's asked me to try to stay

aware of his expiration of his extension. And I told him I would do so. The second item is the three managers in Alexandria. Whatever phone numbers I've got I get no answers, no answering machines or nothing so if anybody has any update telephone numbers or such or even emails.

FRANK GAFFNEY: Those managers aren't even existing anymore.

SHELLY LEJEUNE: I know one I tried to get Bobby, every number I call is somebody else's number.

FRANK GAFFNEY: Bobby and Alvin.

SHELLY LEJEUNE: I don't think he is answering.

LEE FRAZIER: When I don't get an answer then I have to summarize he doesn't have an issue.

FRANK GAFFNEY: I'll get with David and get those numbers.

DON: I don't think there's three people there is it?

FRANK GAFFNEY: Two or three.

LEE FRAZIER: That's what I have been told.

FRANK GAFFNEY: Whose district is Opelousas?

LEE FRAZIER: Region 5 Earl.

DON: I think Alexandria I think Bobby's got the lot was at the post office with one manager and they combined central and the post office with Bobby and then the other one would be the courthouse. I think that's all they have.

FRANK GAFFNEY: Courthouse and Virginia's place and the post office is combined. We're keeping separate numbers

in case we ever get a manager, but he is doing both locations. Three places, two managers.

LEE FRAZIER: I requested current phone numbers on these places and I've still not gotten them.

FRANK GAFFNEY: I will ask David cause he is the RSMA for that area. Next one is Emma Palmer.

EMMA PALMER: We did the transaction with Marie leaving the police station, but we lost the votech. This is my opinion, the guy over it now he was the one when they started Minden the new votech and he didn't want us over there then. So now he's at the one on North Market and when he knew we were changing managers they were just like well we want you all to take equipment, we don't want you back in, we're not going to accept Randolph Sheppard anymore. It was no.

STEVE DEBRUHL: That's part of the problem when we don't have priority.

FRANK GAFFNEY: We were there 40 years.

LEE FRAZIER: The consequences of these votechs their thoughts are that we, the Randolph Sheppard program, is taking finances away from their budget. And without us being there it will increase their budget. But that's not been happening at SOWELA.

FRANK GAFFNEY: They told us they couldn't afford us. And they had no plans for anybody moving into the snack shop

and they didn't even know how to go about getting bids for the snack machines. I don't see where it was preplanned cause they had no idea what they were doing.

LEE FRAZIER: Their contract for Coca Cola is giving them a percentage of all the cold drinks.

EMMA PALMER: No, he's talking about Shreveport. Right now they're not even doing machines there. That's just like Frank was saying, I don't think the ones that's running and doing they know what to do to get their machines up and going.

FRANK GAFFNEY: David was going to give the information about the process they had to go through to send it out for bids cause they have to just like we do for 3rd party.

STEVE DEBRUHL: I did send them out. Maybe motion Mr. Martin that any school that kicks us out we should not send any of our LRS clients that way. They can't afford us, but we probably send more students to any of these schools than anybody else.

MARK MARTIN: The bottom line is as this belt is tightening on the state, especially higher education, education in general they're looking for ways. Man they're fixing to close some of those votech schools. They close them it doesn't do us any good, we don't have priority there. I hate more than anything to lose a location, especially one that's been there 40 years that's like a landmark. It's a

state of the state, I don't know else to say it because Frank said it perfectly. They want the money, any money, every money, take get any pennies they can get their hands on.

FRANK GAFFNEY: They did mention to me at the same time I was talking to them cause there's about six small votechs up there, which we weren't in anyway, but they said they were going to close two or three of them.

MARK MARTIN: Exactly. It's a ripple effect. When they started making these huge cuts it's a ripple effect. Look what it did to us. Even if like the one in Minden or the ones over there they have up there chances are before long they'll end up closing them cause they don't have the revenue coming in to maintain the teachers.

FRANK GAFFNEY: The next thing is the date for the next meeting. I wanted to inform y'all since I determine where the next meeting will be in Shreveport. Mr. Martin and Kevin everybody has to go to Shreveport. All right, the Fridays in June the 2nd, the 9th, the 16th, and the 23rd and the 30th. I hear the 2nd. 9:00 at this location again. If it's still here. We will adjourn the meeting. Take a break and then come back for the trust fund meeting.

EMMA PALMER: Make a motion we adjourn.

JOHN BURT: Second.

Trust Fund

FRANK GAFFNEY: How many committee people do we have? All right we have call to order. Everybody have a seat if everybody is in. Roll call, give me a committee member.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

EMMA PALMER: Emma Palmer, Shreveport.

EARL HEBERT: Earl Hebert, Lafayette.

DON: Don, New Orleans.

LEE FRAZIER: Lee Frazier, Fort Polk.

JANICE FOSTER: Janice Foster, Baton Rouge.

MARK MARTIN: Mark Martin, Baton Rouge.

KEVIN MONK: Kevin Monk, Baton Rouge.

STEVE DEBRUHL: Steve DeBruhl, New Orleans, Baton Rouge.

Entire state of Louisiana.

FRANK GAFFNEY: Next one is guests.

GLEND A LEJEUNE: Glenda LeJeune, Las Vegas.

SHIRLEY: Shirley, Baton Rouge.

PAM GAFFNEY: Pam Gaffney, Hawaii.

FRANK GAFFNEY: Open remarks Frank, that's me. Hello everybody. Opening remarks by Steve.

STEVE DEBRUHL: Want to welcome Frank. He's doing a great job as a chairman. Only remarks I have is that I was

driving home last night I saw a very bad car wreck after I left here. Be very careful when you drive home. Car stopped all across the interstate this guy didn't even hit his breaks plowed in the back of two cars. Kind of makes you appreciate how quick it could go. These people got really hurt. Be careful on the streets.

FRANK GAFFNEY: Next thing, any correction of the minutes?
I know of none.

LEE FRAZIER: Move to accept.

SHELLY LEJEUNE: I second that.

FRANK GAFFNEY: Objection or discussion? Pass. Old business, that's not for here. New business is trust fund monthly income which Mark gave earlier.

MARK MARTIN: Current balance is 713,097.44. Again, we've discussed the budget. It's been brought to my attention more than once this is as tiny as you could get it. I'm going to try to get y'all a bigger size. The way these charts are printed they're very small, but they're long because they span from June to July, these 12 months is why they are long. I spoke earlier of something that I saw out of the ordinary which was professional services. We've determined what that was. The other obviously big expense we have is 362,771 dollars approximately for maintaining the equipment, equipment purchase and services to the vendors.

FRANK GAFFNEY: Any discussion? Do you have the figures from last trust fund. I believe it's up.

MARK MARTIN: Expenditures as of March 1st when the balance was 709 expenditures was 278,238.58. Collections was 269,667.76. And we made 2,146 dollars on interest. Trust fund balance is looking better than it has the last several years. Looking good there. Don't see any problems.

FRANK GAFFNEY: The next thing with Kevin have we received anymore funds from Black Stone?

KEVIN MONK: We did.

FRANK GAFFNEY: The last one I got was behind where we got one deposit for three quarters. We're still two quarters behind.

KEVIN MONK: Shoot me an email and I will give you the latest update.

LEE FRAZIER: I can update on the 4th quarter report, the COR of the army is having issues with numbers. That's the reason the 4th quarter PNL has not come out yet.

FRANK GAFFNEY: Unfinished business, blind vendor's trust fund source of revenue data. We got that. I did get the monthly where everything from the vending companies and everything. Open discussion? One thing in this open discussion that I need to bring forward is this temporary assistance. This money comes directly out of the trust

fund, not out of the budget. And just like I said taking some money from budgets, our trust fund at different times and when we set up that temporary assistance nobody ever figured it would go over 18 months. And we did do an extension on the existing one now for 6 months extension and I believe we need to, myself, I think we need to put a cap of 24 months on that. Because we're talking we've put out a lot of money dollar for dollar right out of the trust fund. I will bring that up for discussion. 18 months and we gave a 6 month extension that made it 2 years.

DON: I make a motion maximum of 24 months.

STEVE DEBRUHL: Unless you maybe want to scale it down you at month 19 get 75 percent or half for the next six months then after that over. Just make it a full 24 months.

FRANK GAFFNEY: I think the 18 months with an extension, one extension, but I don't see how it can go past that.

KEVIN MONK: If I can chime in, that whole location closure assistance is a pretty generous benefit that most states don't offer and it's really over and above. And so 18 months is very generous to begin with.

FRANK GAFFNEY: And it is over and above what it was set up to do on the amount. A lot more generous than what the original amount was going to be. Our trust fund is okay now, but then again we never know what's going to happen.

SHELLY LEJEUNE: I want to add to Don's motion but say it a little different. We already have an 18 month a 6 month extension upon approval. And that's cut after that.

FRANK GAFFNEY: Do I have a second?

LEE FRAZIER: Second.

FRANK GAFFNEY: Do I have discussion? We're not trying to cut anybody out, but we have to stop somewhere.

LEE FRAZIER: We have to cap it somehow.

FRANK GAFFNEY: All in favor? Opposed? So passed. It's open discussion. Anybody have any discussion on anything? I know Mark and them have some meetings to go to. Do I hear a motion for adjournment?

SHELLY LEJEUNE: Make a motion be adjourned.

LEE FRAZIER: Second.

FRANK GAFFNEY: In favor. Passed.